OLIVOTTO GLASS TECHNOLOGIES GROUP Olivotto INS LYNCH LINDNER

THE GLOBAL PARTNER

HOLLOW GLASS FORMING TECHNOLOGIES A FULL KNOW HOW FROM ITALY, USA AND GERMANY

Once Upon a Time ...

- olivotto company was founded in 1945 by Dr. Olivotto.
 The company was specialized in the engineering, designing and supply of machines for Blown Glass.
- In 2000, **olivotto** was acquired by Mr. Giulio Napoli, industrial entrepreneur and current Share Holder and President of the company.
- An important innovation phase took place during the years 2001 and 2002: the company model was changed from "heavy manufacturing" to "engineering, assembling and commissioning"

Time of acquisitions ... and more

- In October 2003, olivotto bought Antas; a company founded in 1960 (under the name of IMI) and specialized in the engineering and production of high capacity press machines (single, double and triple gob operations) for tableware.
- In 2004 a Private Equity Fund enter in the capital of the company as capital increase, holding the 40% of shares, to participate the strategic and ambitious plans of the company.

June 2007

Olivotto Glass Technologies acquired one of his main competitors, the US company Lynch Systems (now Lynch Technologies), one of the older hollow glass forming machines manufacturers in the world (1917).



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April 2008

Olivotto Glass Technologies acquired an other competitor, the German company Lindner Machinen.





Turnovers (2005 – 2013)

- 18,3 M € Value of Production 2005:
- Value of Production 2006: 20,6 M €
- Value of Production 2007: 22,8 M €
- Value of Production 2008: 24,5 M €
- Value of Production 2009:
- Value of Production 2010:
- Value of Production 2011:
- Value of Production 2012:
- Value of Production 2013:

- 25,3 M €
- 26,2 M €
 - 25,8 M €
- 25,5 M €

27,2 M €

olivotto

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OGT MACHINES

TABLEWARE PRODUCTS

STEMWEARES TUMBLERS MUGS AND CUPS GENERAL TABLEWARE PLATESA AND BOWLS BLENDERS OVENWARES FRIDGWARES JUGS PRESS AND BLOW BLOW-BLOW WELDING STRETCHING/BURN-OFF BURN-OFF PRESSES FEEDERS FIRE-POLISHERS CONVEYORS JUGS MACHINES

SPINNING STEMWARE LINES INSULATORS LINES BRICKS LINES DOWN DRAW DANNER IS LARGE CONTAINERS TUBING GLASS WOOL LINES ROCK WOOL LINES

TECHNICAL GLASS PRODUCTS

ROCK WOOL TUBES FOR PHARMA AND LIGHTING BULBS GLASS BRICKS GLASS INSULATORES REFLECTORS LARGE CONTAINERS LABORATORY WARES LENSES GLASS WOOL

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The Company is divided in three Business Units

Each BU is completely autonomous as far as sales and technical departments are concerned





Technical Glasses

Olivotto ANS LYNCH LINDNER

Our Main Customers: Tableware





























KEDAUNG INDUSTRIAL GROUP 嘉豐集團



Our Main Customers: Tubing & Technical Glass

PHILIPS CORNING sense and simplicity **NIP2D >**





SCHOTT

glass made of ideas



OJSC POLTAVA MEDICAL GLASS FACTORY

ОАО ПОЛТАВСКИЙ ЗАВОД МЕДИЦИНСКОГО СТЕКЛА

GERRESHEIMER

LA GRANJA



Olivotto ANTAS LYNCH LINDNER OLIVOTTO GLASS TECHNOLOGIES

New products from OGT: MINERAL WOOLS Equipments

- During II half of 2013, OGT made an exclusive and technological agreement of cooperation with company Techno Team, an Italian company headed by Mr. Montani, a pioneer in the mineral wools industry.
- From 1st January 2014, OGT is active in the Glass Wool and Rock Wool fields, as prime supplier of complete production lines, even on "turn-key" basis

What is GLASS WOOL?

•It is excellent thermal insulation effects.

As it contains a large amount of air, which is 40 times as high as concrete and 12 times as high as mud-plastered wall, it has excellent thermal insulation effects. Thus, this glass wool helps to save heating and cooling costs significantly as it.

•It is excellent in sound absorption and elasticity.

Excellent sound absorption provides a quiet and cozy living environment by preventing outside noises. Superior elasticity protects installed structures safely from shocks and vibration.

•It has superb effects in stability and nonflammability.

It is safe due to less glass spines.

Its waterproof, flameproof, and nonflammable properties help to minimize damage in case of fire.



Economical & High Tensile Strength

It is economical and it has high tensile strength. Compressed packaging makes easy storage and transportation and reduces construction period, which reduces construction cost. High tensile strength keeps excellent processability and independence.

•Various kinds for the Applications

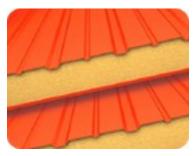
Various products such as mat and board are available depending on special purposes such as walls, floors, ceilings and pipes of a building and pipe insulation, vehicles, and ships.

Glass Wool panel

Non-flammability/insulated sandwich panel core materials

It is used as materials of thermal, insulation and sound. It is a nonflammable panel for installation of fire compartment and the fireproof structures.

Applications: Supermarkets, residential, shopping malls, dormitories, factories, refrigerated warehouses, fire area and fire danger all buildings





Glass Wool Mat

Applications: House(ceiling, wall, floor) · General construction, for PC

Glass Wool Board

Applications: General buildings, panel cores, buildings, vehicles, ships, sound facilities, etc.





Free Mat Board

Sealing Products

It's the polyethylene vinyl sealed products on general Mat Board.

Characteristics: Easy to handle (eco-friendly), Prevention of moisture during installation of outside walls. The product and vinyl are attached. It is convenient to install because the vinyl is not separated from the product while installing or cutting.

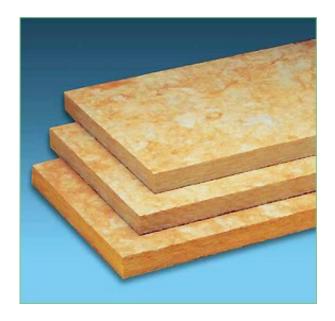
Applications: Insulation of apartment walls and general buildings

What is ROCK WOOL?

The rock wool is a thermal insulation made by melting Calcium-silicate minerals at high temperature (1600°C) and has a wide range of available options for:

- fire safety,
- sound absorption,
- thermal insulation,
- warm keeping,
- cool keeping,
- agricultural uses.

It is also recommended for those places that require energy saving, as it provides an excellent energy-saving effect with high fiver flexibility, enhanced dynamic stability, and low thermal conductivity.



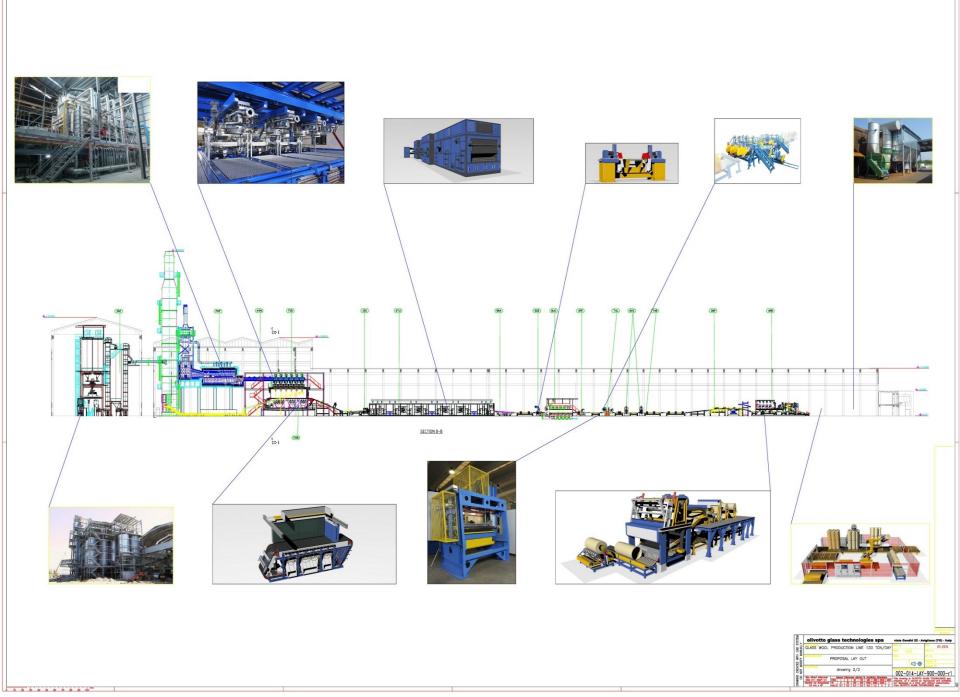
Туре	Pictures	Features	Applicationss	Туре	Pictures	Features	Applicationss
Felt, Board		The product processed Standard Board	 Insulation of apartments, houses, schools, anti- sweating, soundproof Thermal insulation of industrial facilities Insulation of ships Fireproof divider 	Loose Wool		The product processed Standard Board	 Insulation of apartments, houses, schools, anti- sweating, soundproof Thermal insulation of industrial facilities Insulation of ships Fireproof divider, etc.
Blanket	A CONTRACT	Convenient product for curved surface and complicated shapes	 Ceilings of houses All kinds of tanks Thermal and cold insulation of circle duct, etc. 	Pipe Cover	00	Convenient product for curved surface and complicated shapes	 Ceilings of houses All kinds of tanks Thermal and cold insulation of circle duct, etc.
Wired Blanket		Blanket products reinforced product with wires for durability	 Ceilings of houses All types of tanks Thermal and cold insulation of circle duct, etc. 	Panel Core		Blanket products reinforced product with wires for durability	 Ceilings of houses All types of tanks Thermal and cold insulation of circle duct, etc.

Olivotto Glass Technologies can now supply complete plants for GLASS WOOL and ROCK WOOL manufacturing

Thanks to the intense cooperation with Techno Team, **OGT** is now in position to supply complete production lines (technology and know-how) for Mineral Wools, supplying the most advanced equipments and machineries for the BEST QUALITY production with particular care to the POLLUTION FREE and ENERGY SAVING aspects.

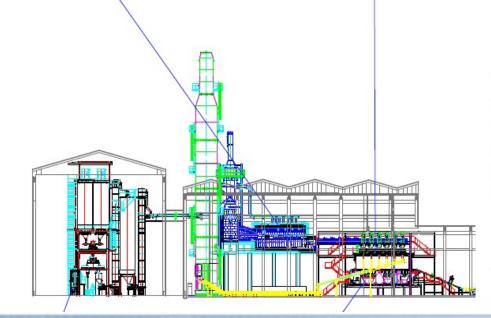
IVOTTO GLASS TECHNOLOGIES

In the next slide an example of our GLASS WOOL LINE











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