

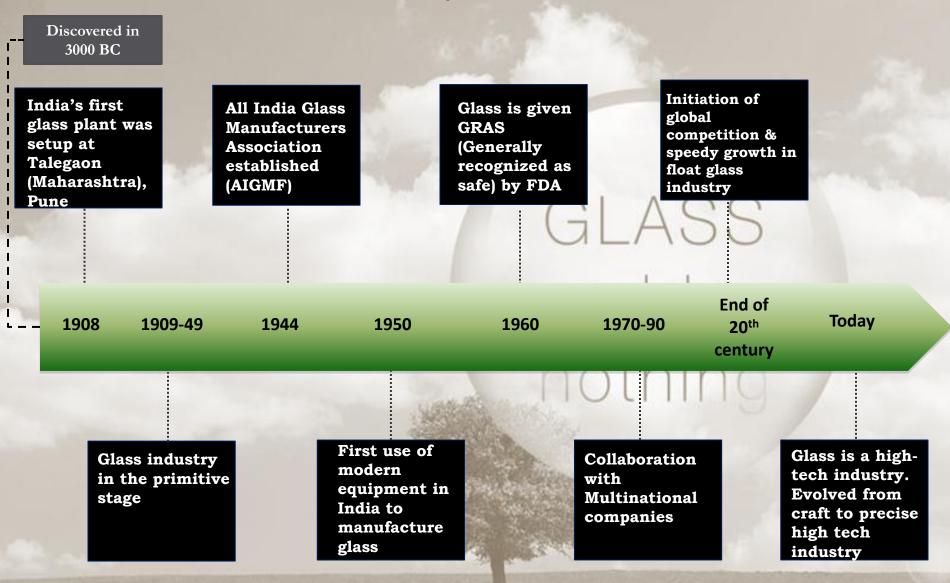
### What is Glass?

- · Made from all natural and sustainable raw material
- · Mixture of silica sand, soda-ash, lime stone and other trace elements
- Glass is chemically inert and pure
- Melts at 1500° F
- It is no longer an undifferentiated commodity 2005
- Glass is rated "GRAS" or "generally regarded as safe" by the U.S. Food & Drug Administration

GLASS

GLASS HAS PURE AND CLASSY IMAGE WITH SUSTAINABLE FUTUTRE

# History of Glass



# 100 Years Long Glass Journey in India

- Indian glass Industry is more than 100 years old.
- Estimated to be more than 2.7 billion USD worth
- Growth of Glass Industry in India has even outpaced growth of Indian Economy
- · Growth sustained even during recent global recession

## Indian Glass Industry-Burgeoning Growth

Indian glass
industry-mix of
float, container and
miscellaneous
industry

Indian glass industry remained cottage industry for long time

Industry evolved to adopt modern processes and automation in large way

Container glass

**Industry Size- Rs.4500 crores Installed capacity-7000 TPD** 

**Float Glass** 

Industry size- Rs.3400 crores
Installed capacity-4700 TPD

Per capita consumption (INDIA)

Container glass - 1.4kg
Float Glass - 0.8kg

# Growth Driving Factors

Expansion of Construction and Automotive industries

Increased acceptance of Green Building concept

Government regulation for Toughened and Laminated glasses Global concerns about energy conservation and environment

Nanotechnology – The future in world of glass

Increasing demand of Decorative glasses with Digital print technology.

Demand for valueadded products is enriching the product mix and boosting the sales line

Value-added products are delivering greater functionality to vehicle glazing

# Usage of Glass

#### Industrial usage

Container glass



Countertops & floors



Float Glass



Tiles



Bangles



#### Consumer usage

- Spectacles
- Glass containers used in laboratory
- Bulbs
- Dining sets
- Mirror
- Home Furniture
- Decorative items like chandeliers, pots

Tableware

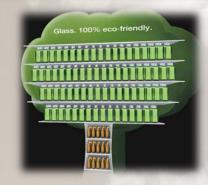


Glass adds nothing, and is eco-friendly

# Why glass is the red hot Green material



## Benefits of Glass



Every ton of glass recycled saves 322KwH of energy, 246 kg of CO<sub>2</sub> and 1.2 tonnes of virgin raw material

It helps in savings on Waste transport and disposal costs

Product
packaged in
glass denotes
premiumness in
terms of quality
and care of the
packaging of
the product

Glass can be used for high speed filling

Reduces the quantity of waste to be treated or dumped

# Container Industry - Uses & Benefits



#### **USES**

- Alcohol (IMFL & Beer)
- Food
- Pharmaceutical
- Soft Drinks
- Others

#### BENEFITS

- 100% natural packaging medium
- Preserves taste and aroma
- · Proved to be safe and healthy for consumers
- Best packaging material for sterilised products
- · Customers is afforded the facility of visually examining the content
- · Used for packaging of chemicals and solvents as it does not react
- Best packaging material to maintain nutritional values of the food

#### CONSUMPTION(In%)

60 15 12 G L<sub>3</sub>ASS

adds

othing

# Float Industry -Uses & Benefits



#### USES

- **Architectural**
- Automobile
- **Others**

#### CONSUMPTION(In%)

85

GI ASS

#### BENEFITS

- Harnesses the heat of the sun to warm structures and act as prime ingredient in 'passive solar' designed buildings
- Flat glass in doors and windows allows sun light and saves energy
- Completely non-toxic & non-pollutive product
- Use in partitions checks deforestations

## Global Consumer Preference

Consumers prefer glass - Key survey figures:

- 84% of consumers want more glass packaging
- 70% say they would purchase more glass-packed products to promote container glass
- 42% say they are willing to pay extra for glass packaging
- 82% want industry to use more glass containers

## Global Consumer Preference (Contd..)

Dominique Tombeur, president of FEVE (European Container Glass Federation), said the study also demonstrates that most consumers are concerned about the <u>risk</u> that certain packaging materials may have on the food and drinks they buy:

"Sixty-nine per cent of buyers are convinced that glass is the best at preserving the original taste and nutritional value of their food and beverages, while forty-eight per cent say glass is the safest packaging material for health reasons."

He said that the participants also claimed that food and drinks packaged in glass seemed more prestigious.

## Glass-Sustainable material



Glass
sustainabi
lity
is not just
a feelgood
Buzzword

European glass packaging industry is committed to Sustainable packaging

Bottle-to
bottle glass
production
minimizes
the use of
natural
resources
needed for
the
production of
new glass

Returning glass makes a great deal of sense in environmental terms, since it saves energy and primary mineral resources, as well as reducing waste and Pollution emissions

Glass is 100% recyclable and infinitely so Glass offers a unique closed loop system Glass recycling reduces CO<sub>2</sub>, saves raw materials and energy

Glass controls its impacts

Glass comes from nature

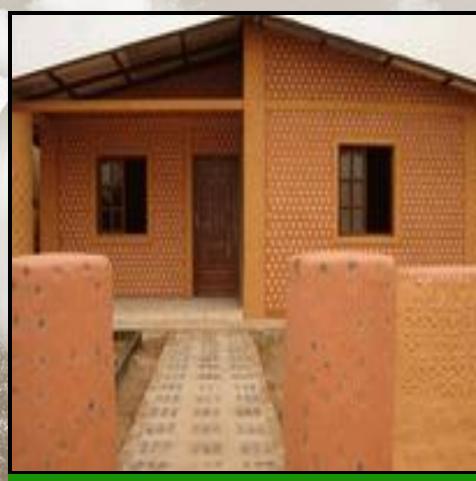
CANAL MATE

Glass is safe in landfill

The glass industry is local Glass containers can be reused

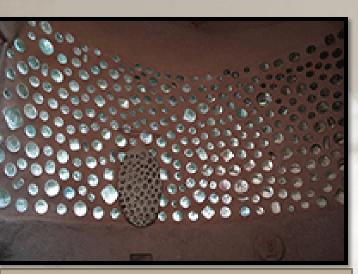
## Glass-Sustainable material (contd..)

Over 60,000 empty glass bottles are laid on environmentally friendly houses walls with the bottoms toward the exterior



New glass bottle house, Green Home Building Design, U.S

## Glass- Sustainable material (Contd..)



Sustainable building materials, Jacobsen eco friendly house



Glass bottles and glass jars are eco friendly products. Once the content is gone, empty bottles and jars can be recycled and used as one of sustainable building materials for environmentally friendly homes design

# THANK YOU



GLASS adds nothing

Glass adds nothing, and is eco-friendly